

## **COMPANY PRESENTATION**





Studi Tecnologie Progetti S.p.A. Engineering & Contractor

30 Years in Oil, Gas & Petrochemicals



#### **COMPANY HIGHLIGHTS**



- S.T.P. Studi Tecnologie Progetti S.p.A. is a General Contractor operating worldwide for EP, EPC, EPCM and Integrated Projects implementation to Oil Refining, Gas Processing, Petrochemicals, Chemicals and Pharmaceuticals, Power Industry.
- STP provides full integrated services for Feasibility Studies, FEED, EPC, EPCM, PMC Projects including technology and financing facility.
- The Company provides proprietary technology and know how for Refinery Upgrading, Gas Treatment, Lube Oil Plants, Used lube oil Rerefining and Chemicals distillation.
- The Company maintains high standards for safety, quality and environment protection to manage projects within budget and schedule.
- The Company is staffed by highly qualified personnel, with extensive background and consolidated experience in the execution of industrial projects.



#### **STP HISTORY**



STP Studi Tecnici e Procedure S.r.l. is established as Engineering Consulting to Petrochemical Industry

STP becomes EPC contractor and acquires LSTK Contract in Iraq

The Company changed the legal form from limited liability to joint stock Company

1990

2009

2012

1999

The name STP Studi Tecnologie Progetti S.r.l. is established in December 1999 2010

The Company is a worldwide Contractor in Oil, Gas and Energy



#### NUMBERS & FACTS



**History** 

**Target Industries** 

**Track Record** 

QA/QC policy and HSE priority

**Head Quarter** 

30 years of global experience

Oil & Gas, Lubricants, Petrochemicals, Chemicals & Pharmaceuticals, Power

A successful standing of more than 200 projects worldwide through affordable and reliable state of the art technologies.

Member of EFCA, ANIMP and AIDIC, Engineering Association Registered Contractor at major Oil Companies ISO 9001/2015 Certification by Bureau Veritas and HSE commitment

Rome, Italy



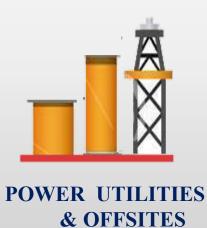


## MARKET SECTORS





PETROCHEMICALS
CHEMICALS





**LUBRICANTS & RE-REFINING** 







**OIL & GAS** 

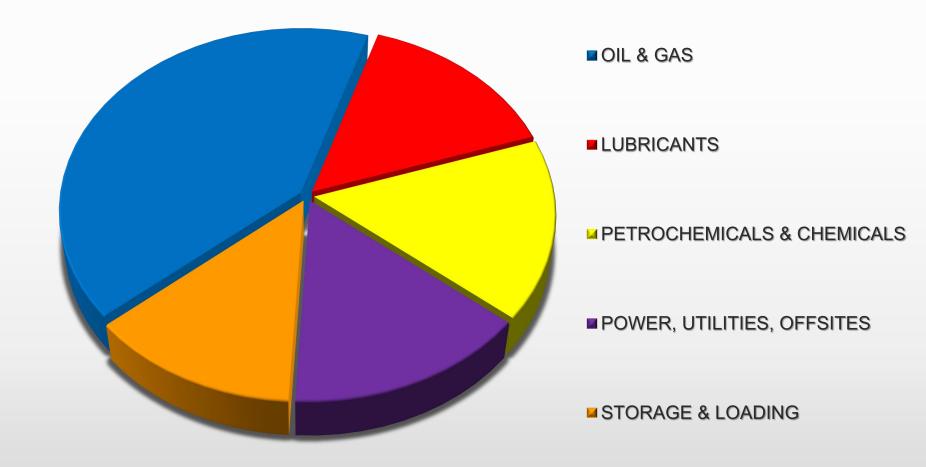


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## MARKET SECTORS







# WORLDWIDE BUSINESS AREA







#### **COMPANY EXPERTISE**



#### OIL & GAS

- Oil Refining Units:
  - Crude and Vacuum Distillation
  - Hydrotreating & Hydrodesulphurization
  - Gasoline enhancing
  - Isomerization and Cat Reformer
  - FCC
  - Visbreaking
  - Asphalt Blowing
- Gas Processing & Treatment

#### LUBRICANTS

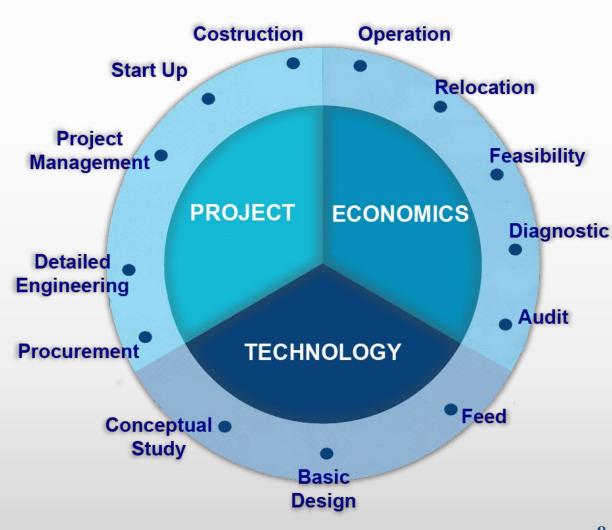
- Lube Oil Production
- Blending and Packaging
- Used Lube Oil Rerefining

#### **POWER / UTILITIES / OFFSITES**

- Power Plants
- Utility and Offsite Facilities
- Storage and Loading

#### PETROCHEMICALS / CHEMICALS

- Aromatics Plants
- Ethylene Plant
- Chemical Units
- Metal Recovery from WEEE
- Pharmaceutical Production Modules





#### OIL REFINING



S.T.P. longstanding experience and references in Oil Refining Project is based on the following skills:

- Full knowledge and optimization of Refinery processes
- Mastership of open art not licensed Refinery Units and close working with Process Licensors
- Set up and guidance in the selection of Refinery scheme
- Refinery revamping and upgrading for capacity increase and improvement of conversion, products yield, products quality, energy saving

Other Company's expertises are in the following areas:

- CDU VDU integration, Preflash, Heat recovery pinch optimization
- Low DP structured packing and stripping steam saving at CDU/VDU
- Deisopentanizer to recover i-C<sub>5</sub> and prepare feed to Isomerization
- Stripping and filtration of CLO from FCC settler pro Carbon Black specification
- Gasoil HDS to 10 ppm Sulphur content
- Vacuum tower on VBU bottom pro VGO to FCC
- Flare gas recovery to Fuel gas
- Provision of suitable solvent for Refinery gas cleaning
- Replacing NMP/Furfural extraction & MEK Dewaxing Hydrocracker in Lube Oil Plant
- Automation of in-line Mogas and in-line Lube Oil blending





## GAS INDUSTRY



#### S.T.P. capabilities and references in Gas industry include:

- Gas pipelines
- Gas compression stations
- Gas underground storage
- Gas processing and treatment (Cleaning, Drying, Turboexpander)



S.T.P. capabilities in the Gas Industry also include LPG recovery from Natural Gas and LPG Storage.

S.T.P. references have been broaden in the recent years through long tem cooperation with Snam Rete Gas S.p.A. (ENI Group) Italian Company of gas transmission to provide PMC Engineering Services, Safety organization and Site Management Services to Gas Projects.

Some outlines of these last projects are given below:

- Gas compression station (4 x 20 MW upgraded turbo-compressors + 2 x 30 MW new turbo-compressors) –
   Messina, Italy
- Gas underground storage and compression station (2 x 10 MW turbo-compressors) Sabbioncello, Italy
- Grass-root gas compression station (3 x 15 MW turbo-compressors) Sergnano, Italy
- Upgrading and relocation of gas pipelines, ranging from 4" to 36" size, length 25 Km, Pressure up to 75 bar North of Italy



## **LUBRICANTS**



S.T.P. has longstanding experience in Lubricants Plants for production of base oils Group II / III and Finishing Lubricants Blending and Packaging.

S.T.P. is providing the last generation Used lube oil Re-refining Process based on High Vacuum Distillation with Film Evaporator to produce base oils according to market specifications.



# ALTERNATE ENERGY AND COGENERATION PLANTS

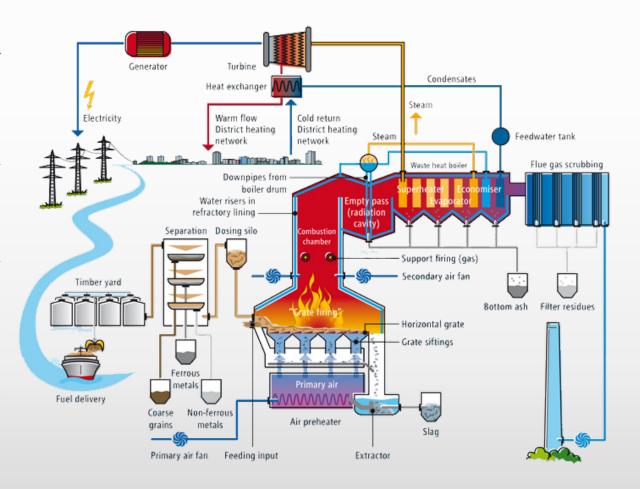


S.T.P. business area includes power and cogeneration plants up to 50 MW.

Renewable sources, biomass and RDF (Residue Derived Fuel) in particular, are the proposed technology alternative to oil & gas.

It is an ethical commitment, aimed to decreasing the green-house effect and feeding industrial and agricultural plants, buildings, commercial centers, with Power generation and Thermal energy (heat and refrigeration).

Such a commitment will combine the protection of the environment with the production of useful energy and heat.





#### METALS RECOVERY FROM WEEE



#### S.T.P. capabilities and expertiswe in metals recovery from WEEE include:

- Recovery of precious metals (Gold, Platinum, Silver, Palladium) from electronic cards and Printed Circuit Boards by hydrometallurgical technology
- Depollution and decontamination of industrial wastes for environment protection
- Plant capacity ranging from 500 to 5,000 tons/year of raw material
- Highly attractive plant economics (EBITDA, ROI, Payback)





## SERVICES PROVIDED



S.T.P. provides Customers with Feasibility Studies, FEED, EPC, EPCM and PMC services either stand-alone or fully integrated as appropriate.

S.T.P. scope in Projects implementation includes:

#### **GENERAL STUDIES**

- Feasibility studies
- Process optimization
- Revamping, expansion and debottlenecking
- Environmental impact evaluation, Risk analysis, HAZOP, Safety Report

#### PROJECT MANAGEMENT SERVICES

- Project Management
- Project Planning and Control
- Document Management System







## SERVICES PROVIDED

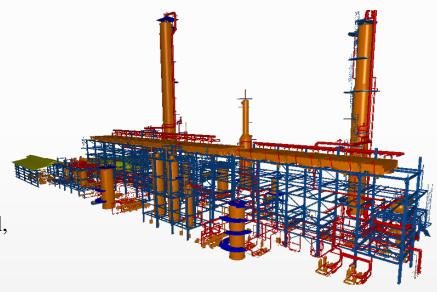


#### **ENGINEERING SERVICES**

- Process Engineering
- Basic Engineering
- FEED
- Detailed Engineering (Mechanical, Machinery, Fired Heaters, Civil & Structures, Piping, Electrical, Instrumentation & Automation)
- Constructability Engineering



- Requisitioning
- Purchasing
- Expediting
- Inspection and shipping coordination







## SERVICES PROVIDED



#### **EPC AND EPCM PROJECTS**

- Supply of equipment and material
- Construction and erection works
- Plant precommissioning and start up
- Training of personnel
- Maintenance services
- Technical assistance
- Plants dismantling & relocation
- Financing facility





# E-PROCUREMENT



- STP is having available a brand new system of E-Procurement backed-up with Blockchain routines (powered by ORACLE), which enables to deal effectively with Suppliers and Construction Subcontractors, aiming to improve rapidness, possibility of direct negotiations and fast receipt of offers at the due date.
- This new platform enhances indeed transparency and allows reducing time-to-market offering to Clients a better service.
- Basically, the software is based on an agile interface with external stakeholders, providing them with the opportunity to periodically update their profiles and their potential offerings. The interaction with STP ecosystem is significantly enhanced and is a two-ways highway.
- Blockchain will furthermore allow Suppliers to count on a traceable and quicker interaction with STP and Clients to have access to significant and secured data whenever necessary.
- As STP is moving towards a shift in the business model, including even the Construction phase, this platform allows to proper select and monitor how Suppliers and Subcontractors work and how they stick to the required high level standards of quality, reliability and safety.



# E-PROCUREMENT



- The E-Procurement Platform is based on four main areas:
  - how to deal with Suppliers and Construction Subcontractors selection
  - how to issue a RFQ to the Suppliers and Construction Subcontractors
  - how to process and select the most proper offers
  - how to issue a quotation to the Clients
- The Blockchain system we will use (powered by Oracle) will allow each Stakeholder, with no possibility of alterations, to know the status of their activities, the level of rating and traceability of their interactions.
- In each of these sections the software routines offer guidelines providing with all the necessary data about each potential counterpart, reducing significantly any waste of time. Of course all these data to be processed will be requested to STP ecosystem, but this interaction will allow to better perform tasks and duties.
- The system manage a significant amount of data, counting on wise extraction routines so to properly bring to the attention of the decision makers only the more necessary information.
- The data base is constantly updated and ranked, according to the necessary sorting drivers.
- STP is also working for phase 2 o the Process Platform, envisaging to include within the Blockchain environment not only the Process & Delivery phases, but even the Operation & Management activities.



## ENGINEERING SOFTWARES



#### PROCESS DESIGN

Hydraulic calculation

Steam Network calculation

Flare/Blow down calculation

Process line list

Process simulation ASPENTECH HYSYS V8.4

**CHEMCAD 5.2.0** 

**ASPEN HYSYS AMINE** Sweetening plant simulation

L SIZE 1.03 (\*)

PUMA 5

**GATECYCLE** 

ASPEN FLARE SYSTEM ANALYZER

CHEMCAD 5.4



#### **EQUIPMENT SIZING**

**Equipment Process sizing** 

Vessel process calculation

D SPEC (\*)

DRUM (\*)

P SPEC (\*)

#### **HEAT TRANSFER**

Heat integration

Thermal rating calculation ASPEN HTFS+ V8.4

Air cooler calculation

AUTOPINCH (\*)

ASPEN AIR COOLER EXCH.

#### TOWER DESIGN

Pump calculation

Towers Trays and internals SULPACK 3.1

KG TOWER 5.1

(\*) In house software



#### ENGINEERING SOFTWARES



#### **ENGINEERING DESIGN**

3D Plant Modeling CADMATIC 6.1.4

AVEVA PDMS 12.1

2D Design AUTOCAD 2013

Structural Design SAP IV

Piping stress and flexibility analysis TRIFLEX, CAESAR II

PVHE Mechanical Design ASPEN HTFS TEAM 2006

MT-VESS

Piping material management PUMA 5

Control valves calculation QUICK SIZE 3.5

Flow element calculation ISO FLOW

Electrical design DOC WIN 2.1

I-PROJECT 3.0

**ETAP 16** 

**EXTEEM** 

Electric motor design DRIVE SIZE

Lighting system design CALCULUX

Cables calculation and MTO/BOQ

**DIALUX** 

JDC 3.0

BTICINO TSYSTEM 5.0



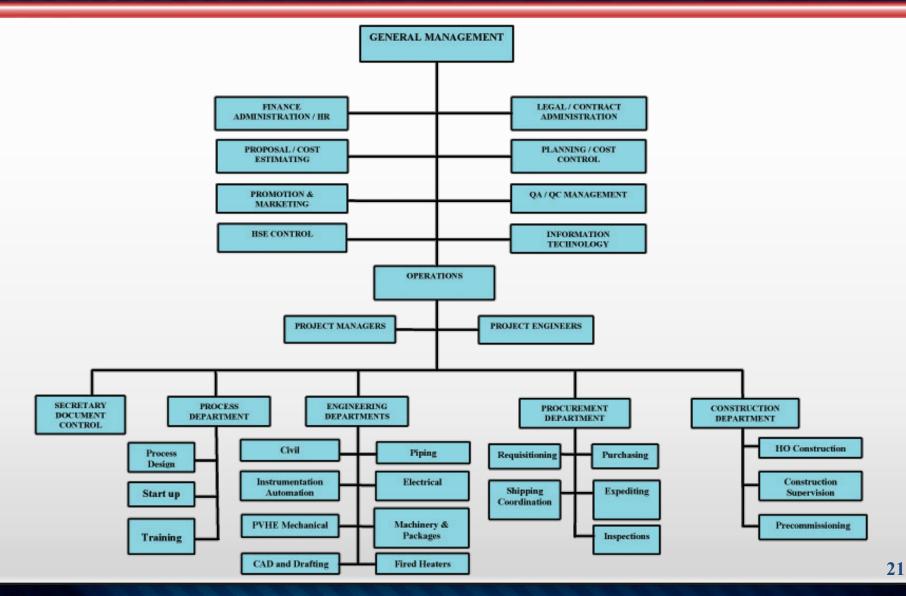






#### **COMPANY ORGANIZATION**

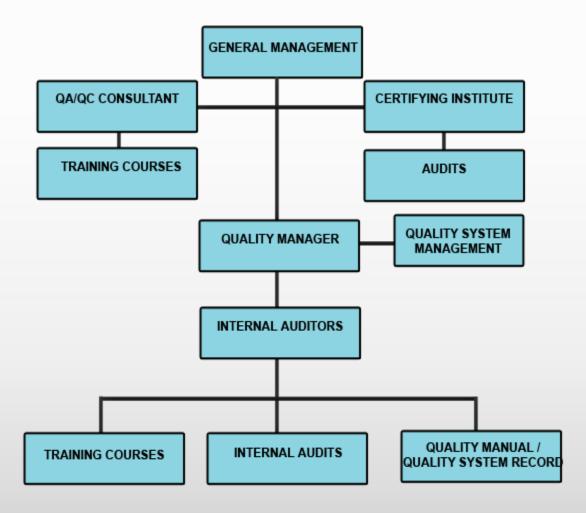






## QA/QC ORGANIZATION CHART

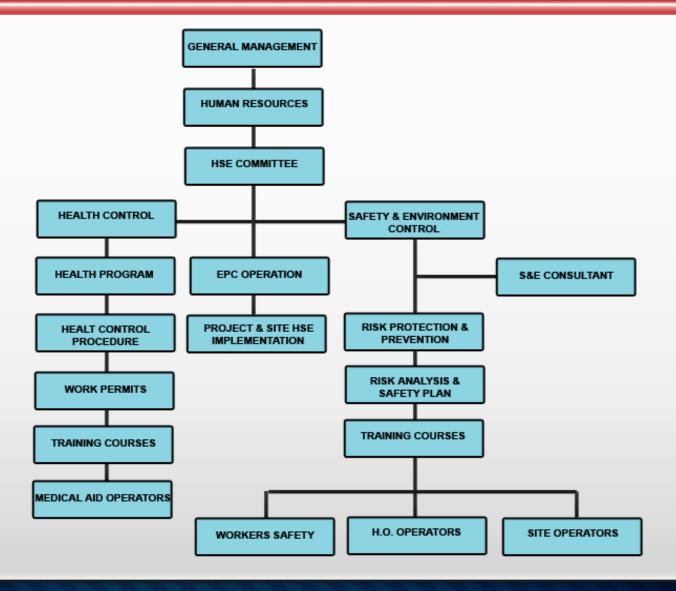






## HSE ORGANIZATION CHART







## BUREAU VERITAS CERTIFICATION 3









## MAJOR CUSTOMERS

























































































## S.T.P. Studi Tecnologie Progetti S.p.A.





# OIL REFINING Selected References



## CLIENT: ILAM PETROCHEMICAL CO/EIED 30 CEAR





**Project:** 45 m<sup>3</sup>/h Amine Regeneration Package Chavar, Iran

**Contract: EP** 

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# CLIENT: NATIONAL REFINERY LIMITED 30 CEAR





**Project:** Upgradation Project Karachi Refinery, Pakistan **Contract:** FEED and ITB documents

**Year: 2013** 



# CLIENT: MINISTRY OF OIL MIDLAND REFINERIES COMPANY





**Project:** 40 m3/h In line Lube Oil Blending Daura Refinery, Baghdad - Iraq

**Contract: EPC Year: 2016 Completed** 



# CLIENT: MINISTRY OF OIL MIDLAND REFINERIES COMPANY





Project: 13,000 BPSD Light Naphtha Splitter

Daura Refinery, Baghdad - Iraq

**Contract: EPC Year: 2016 Completed** 



# CLIENT: MINISTRY OF OIL MIDLAND REFINERIES COMPANY





**Project:** 10,000 BPSD PENEX DIH Isomerization

Daura Refinery, Baghdad - Iraq

**Year: 2016 Completed** 

Contract: EPC



## CLIENT: HARDT GROUP GMBH





**Project:** 60,000 BPSD Refinery

Benghazi, Libya

**Contract:** FEED documents

**Year: 2013** 



#### **CLIENT: NATIONAL REFINERY LIMITED**





**Project:** 53,000 BPSD CDU & VDU Revamping

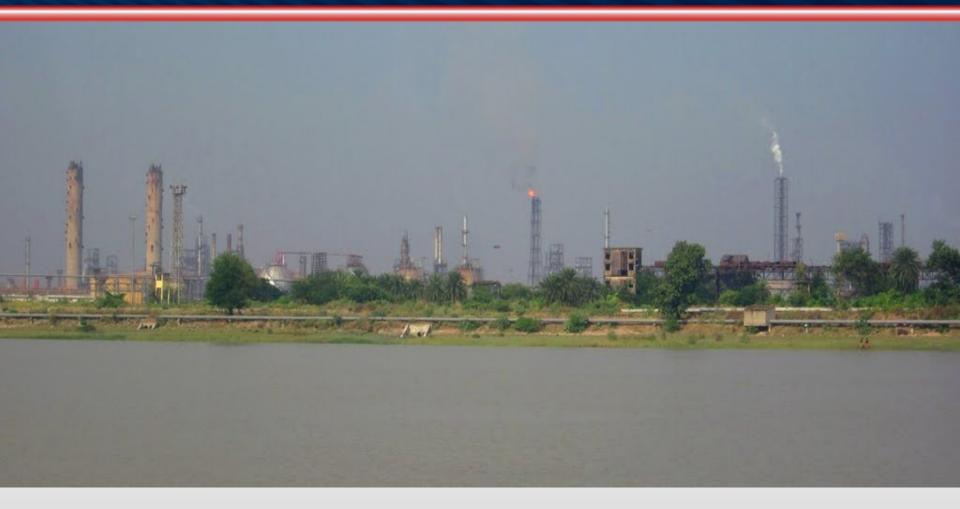
Karachi Refinery, Pakistan

**Contract: FEED documents Year: 2013** 



## CLIENT: CALS REFINERIES LTD





**Project: 200,000 BPSD Refinery** Haldia, West Bengal India **Contract: FEED documents** 

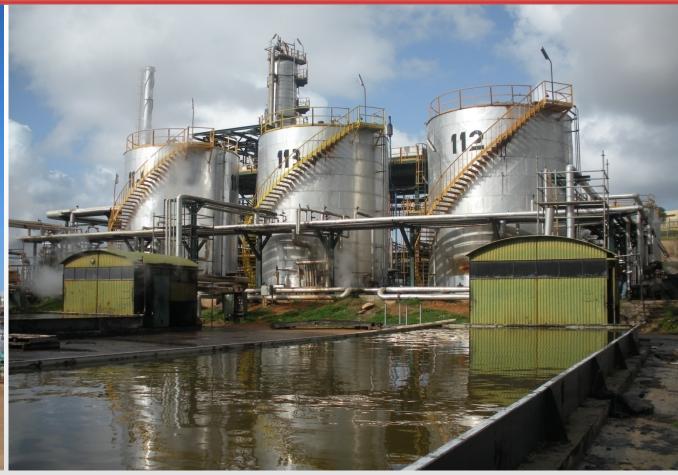
**Year: 2011** 



## CLIENT: SONATRACH NAFTEC







Project: VDU and Asphalt Blowing Revamping 5,100 BPSD Arzew Refinery – Algeria 5,600 BPSD Skikda Refinery – Algeria **Contract:** FEED documents **Year:** 2010 Completed

35



#### CLIENT: ENI REFINING & MARKETING





**Project: 280,000 Ton/y FCC CLO Fractionation** 

Sannazzaro Refinery, Italy

**Contract: FEED documents** Year: 2006



### CLIENT: RAM - ENI - Q8





**Project:** 17,000 m3 Jet Fuel Storage Revamping Milazzo Refinery, Italy

**Contract: EPC** 



### CLIENT: RAM - ENI - Q8





**Project:** 1,200 m3/h Mogas Blending Milazzo Refinery, Italy

**Contract:** FEED documents



#### CLIENT: ENIREFINING & MARKETING 3 PEAR





Project: 110,000 BPSD CDU Revamping / 45,000 BPSD VDU Revamping Contract: FEED documents Year: 2003 Livorno Refinery, Italy



#### CLIENT: ENI REFINING & MARKETING





**Project:** 1,100,000 Ton/y Gasoline Splitter & Deisopentanizer

**Contract: FEED documents** 

**Year: 2002** 

Taranto, Italy



#### CLIENT: ENIREFINING & MARKETING 30 PLAN





**Project:** 40,000 Ton/y Gasoline Rerun Unit Sannazzaro Refinery, Italy

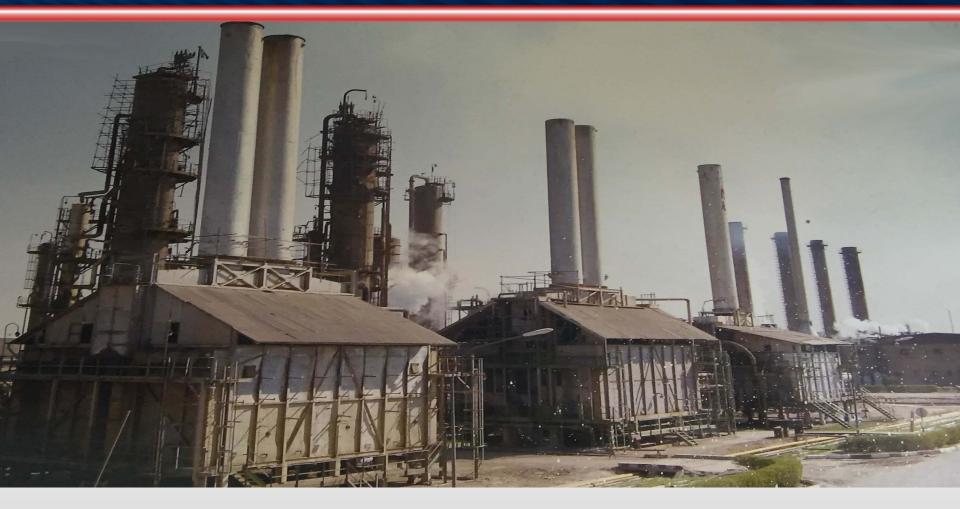
**Contract: FEED documents** 

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# CLIENT: SOMO MIDLAND REFINERIES COMPANY





**Project:** Crude Heaters and Boilers Revamping Daura Refinery, Baghdad - Iraq

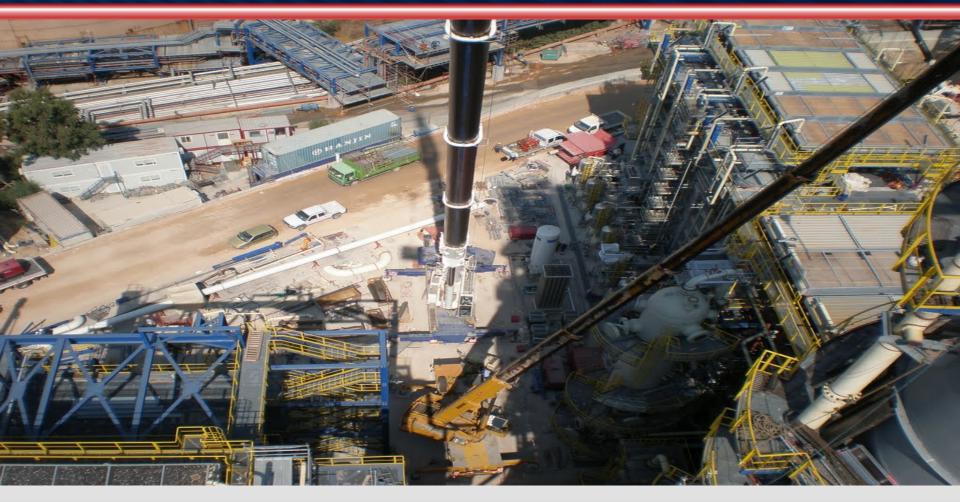
**Contract:** FEED documents

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### CLIENT: TECHNIP/MOTOR OIL HELLAS 3 GEAR





**Project: 35,000 BPSD FCC Unit** Corinth, Greece

**Contract:** Detailed Engineering



## CLIENT: ALEXANDRIA PETROLEUM CO. 30 CEAR





**Project:** 50,000 BPSD CDU N. 3 & 4 Revamping Alexandria, Egypt

**Contract: FEED documents** 



#### **CLIENT: STIR**





**Project:** 40,000 BPSD Crude Heater Revamping Biserta, Tunisia

**Contract:** FEED documents



## CLIENT: ALEXANDRIA PETROLEUM CO. 30 CEAR





**Project: 200,000 Ton/y Soft Wax Recovery** Alexandria, Egypt

**Contract: EPCM Year:** 1998 Completed

46



#### CLIENT: REDOIL









**Project:** 40,000 Ton/y Lube Oil Blending Nola, Italy

**Contract: EPC** 

**Year: 1997 Completed** 



#### **CLIENT: TOTAL FINA ELF**





Project: 100,000 Ton/y Benzene Hydrogenation (UOP) Contract: EPCM Year: 1995 Completed

**Rome Refinery, Italy** 



#### S.T.P. Studi Tecnologie Progetti S.p.A.





## GAS PROCESSING Selected References



#### **CLIENT: SNAM RETE GAS**







**Project:** Gas compression station 4 x 25 MW Upgraded turbo compressors, Messina, Italy

**Project:** Gas compression station 2 x 30 MW turbo compressors, Messina, Italy

**Contract:** PMC Engineering Services, Safety organization, Site Management Services



## CLIENT: SNAM RETE GAS





**Project:** Gas underground storage and compression station 2 x 10 MW turbo compressors, Sabbioncello, Italy

**Contract:** Engineering Supervision and Site Management Services **Year:** 



#### **CLIENT: SNAM RETE GAS**





**Project:** Upgrading and relocation of 4" to 36" gas pipelines, 25 Km length, 75 bar pressure – North of Italy

**Contract:** Design check and Site management including safety organization



# CLIENT: ENI GAS EXPLORATION & PRODUCTION





**Project:** 600,000 Nm3/d Gas Treatment Candela Gas Field, Italy

Contract: EPCM Year: 2006 Completed

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## CLIENT: TURKMENGAS





**Project:** 3.0 M Nm3/d Natural Gas Processing Gazaciak, Turkmenistan

**Contract: EPCM** 

**Year:** 1995 Completed



#### S.T.P. Studi Tecnologie Progetti S.p.A.





## LUBRICANTS Selected References



## **CLIENT: HILL GROUP**





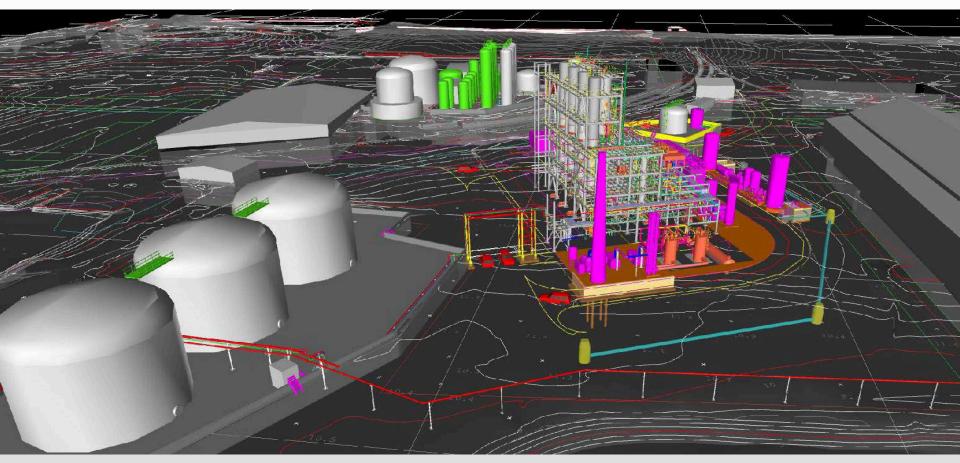
**Project:** 60,000 T/y Waste Lube Oil Re-refining Klaipeda, Lithuania

**Contract: EPCM** Year: Ongoing



## **CLIENT: ORIGIN INTL**





**Project: 2.500 BPSD Used Motor Oil Recycling Unit Baltimora, USA** 

**Contract: FEED** 



#### **CLIENT: UNDISCLOSED**





**Project:** 150.000 T/y Used Lube Oil Rerefining Russia

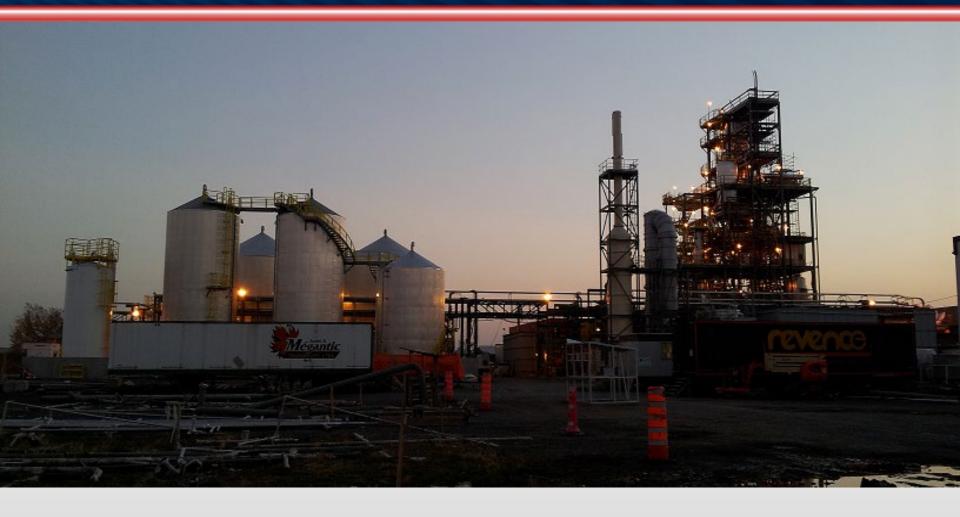
**Contract: EPCM** 

**Year:** Ongoing



#### **CLIENT: VEOLIA**





**Project:** 60,000 T/y Used Lube Oil Re-refining

St. Hyacinthe, Quebec

**Contract: EPCM Year: 2013 Completed** 



#### **CLIENT: TOTAL-VEOLIA-OSILUB**





**Project:** 120,000 T/y Used Lube Oil Re-refining Gonfreville l'Orcher, France

**Contract: EPC Year: 2012 Completed** 

60



#### **CLIENT: SIRAL**





**Project:** 30,000 T/y Used Lube Oil Re-refining Nola, Italy

**Contract: EPC** 

**Year: 2007 Completed** 



#### **CLIENT: KLOC**









**Project: 27,000 Ton/y Used Lube Oil Re-refining Ahmadi, Kuwait** 

**Contract: EPC** 

**Year: 2000 Completed** 



#### **CLIENT: SOTULUB**







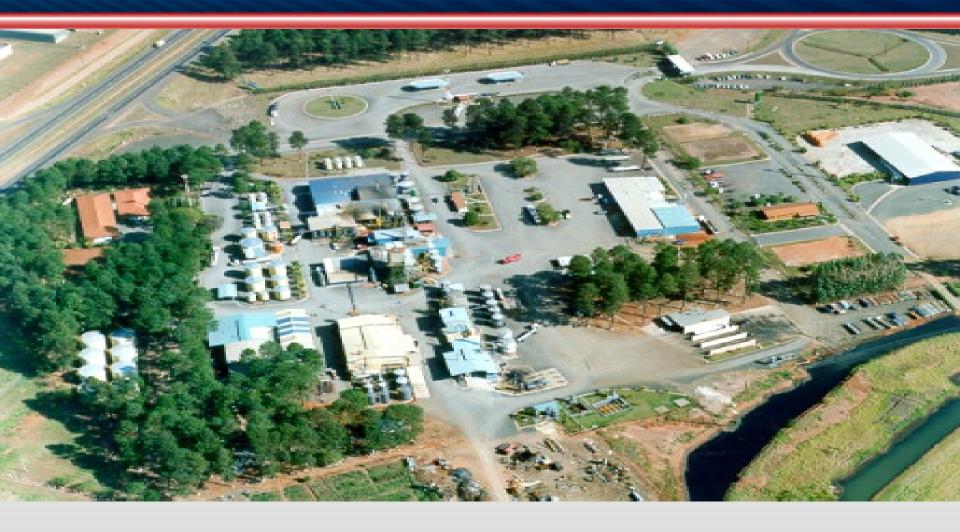
**Project: 20,000 Ton/y Used Lube Oil Re-refining Bizerte, Tunisie** 

**Contract: EPC** 

**Year:** 1999 Completed

#### **CLIENT: GROUPO LWART**





**Project:** 60,000 T/y Used Lube Oil Re-refining Lencois Paulista – Brazil

**Contract: FEED documents** 



#### **CLIENT: RAMOIL**







**Project:** 30,000 Ton/y Lube Oil Fractionation Napoli, Italy

**Contract: EPC** 

**Year:** 1995 Completed



#### **CLIENT: SOTULUB**





**Project:** 16,000 Ton/y Used Lube Oil Re-refining Bizerte, Tunisie

**Contract: EPC** 



#### CLIENT: EKVE/LPC / CYCLON





**Project: 25,000 Ton/y Used Lube Oil Re-refining Aspropyrgos, Greece** 

**Contract: EPC** 

**Year: 1985** 

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#### S.T.P. Studi Tecnologie Progetti S.p.A.





## PETROCHEMICALS & CHEMICALS Selected References



#### **CLIENT: KOPC - NARGAN**





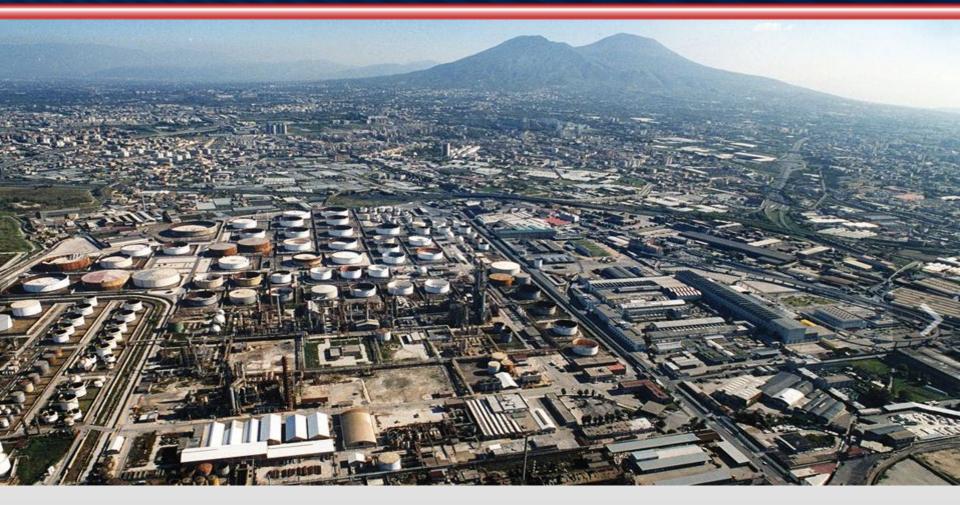
**Project:** Ethylene Recovery Unit Sanandaj, Iran

**Contract: EPCM** 



## CLIENT: BOSICOR CHEMICALS PAKISTAN 3 CEAR





**Project:** Aromatics Plant Relocation **KRC Naples Refinery, Italy** 

**Contract: EPC Year: 2008** 



#### **CLIENT: BRISTOL-MYERS SQUIBB**





**Project:** Irbesartan Pharmaceutical Plant Swords, Ireland

**Contract: EPCM** 

Year: 2000 Completed



#### **CLIENT: ICC CAFFARO**





**Project:** Fenilglicine Expansion Colleferro, Italy

**Contract: EPCM** 

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#### **CLIENT: BRISTOL-MYERS SQUIBB**





**Project:** Solvent Recovery Unit Sermoneta, Italy

**Contract: EPCM** 

Year: 1996 Completed



#### **CLIENT: BRISTOL - MYERS SQUIBB**





**Project:** 10 m3/hr Sour Water Stripper Sermoneta, Italy

**Contract: EPCM** 

Year: 1995 Completed







## Studi Tecnologie Progetti S.p.A Engineering & Contractor



### CONTACT US

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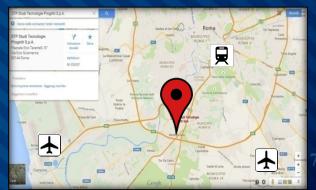
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### **COMPANY PRESENTATION**



## Thank you for your attention